**International Initiative for Impact Evaluation** 



### Theory of Change

#### Lindsey Novak International Initiative for Impact Evaluation (3ie)

**Lindsey Novak** 

### Terminology



Theory of Change Program Theory Causal Chain Theory-Based Evaluation Logic Model

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vs the "Black box" approach

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Theory of Change Program Theory Causal Chain Theory-Based Evaluation Logic Model

vs the "Black box" approach

Ultimate goal: Answer the "why?" question



1. What is the program?



1. What is the program?

# 2. What outcomes does the program aim to achieve?



- 1. What is the program?
- 2. What outcomes does the program aim to achieve?
- 3. What intermediate steps lead to those outcomes?



- 1. What is the program?
- 2. What outcomes does the program aim to achieve?
- 3. What intermediate steps lead to those outcomes?
- 4. What assumptions are associated with each link in the causal chain?

#### 1. What is the program?



Campaign for Clean Water

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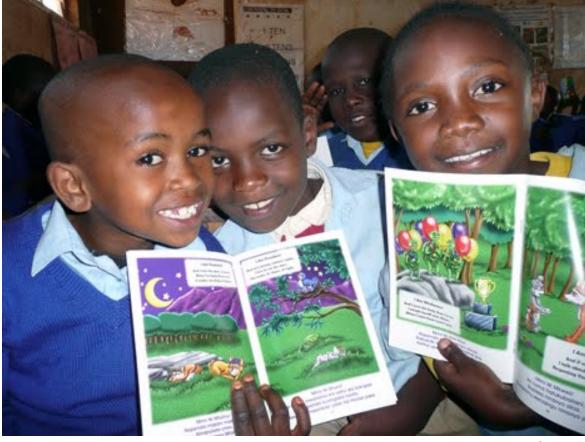


Malaria Intervention

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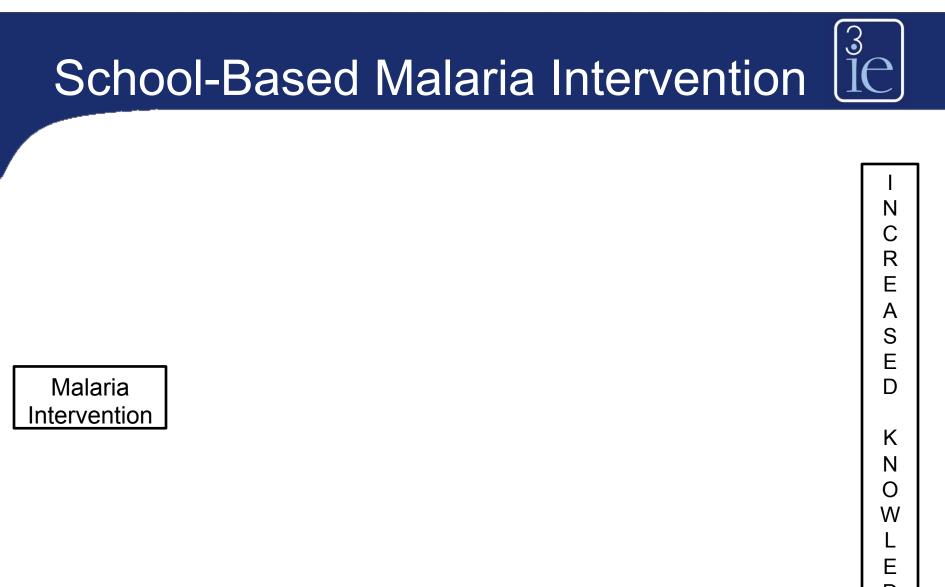


# 2. What outcomes does the program aim to achieve?



Village of Love

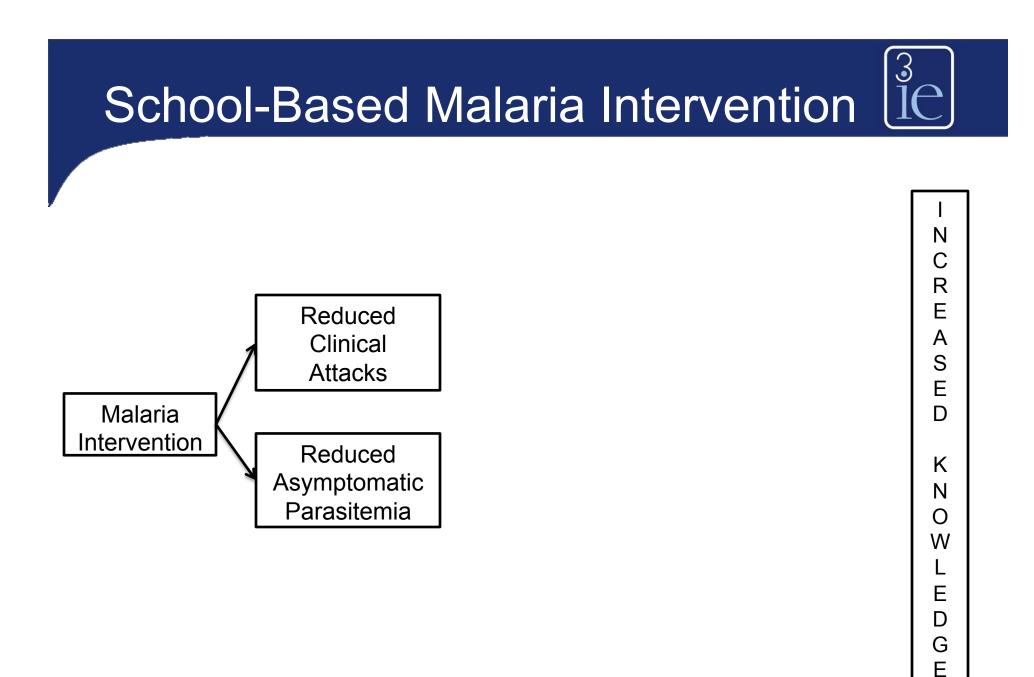
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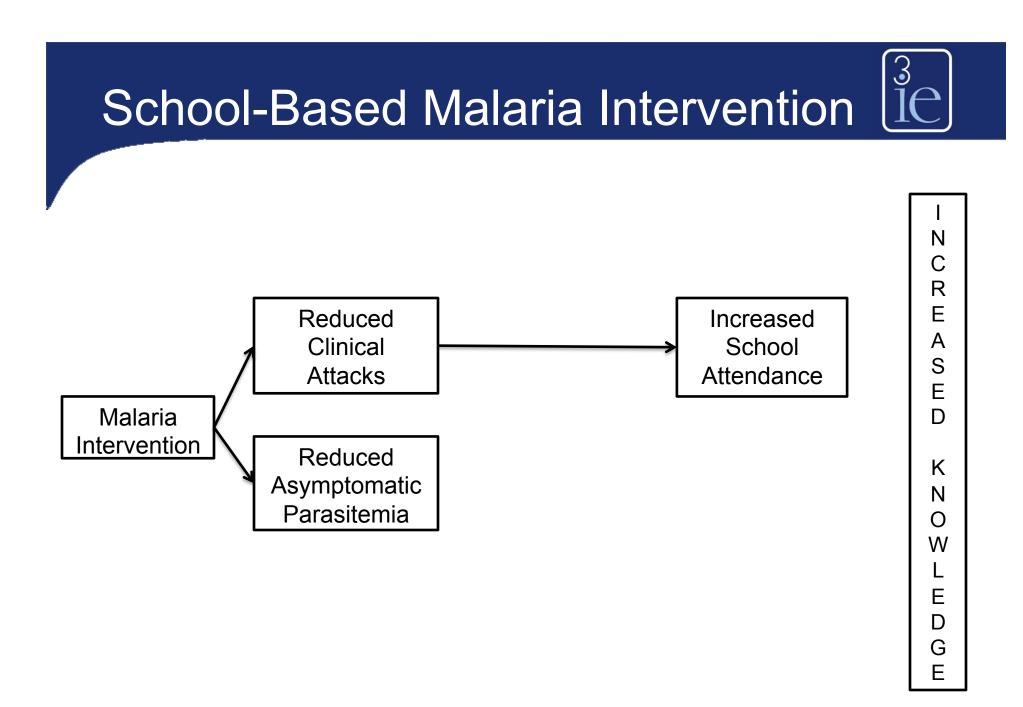


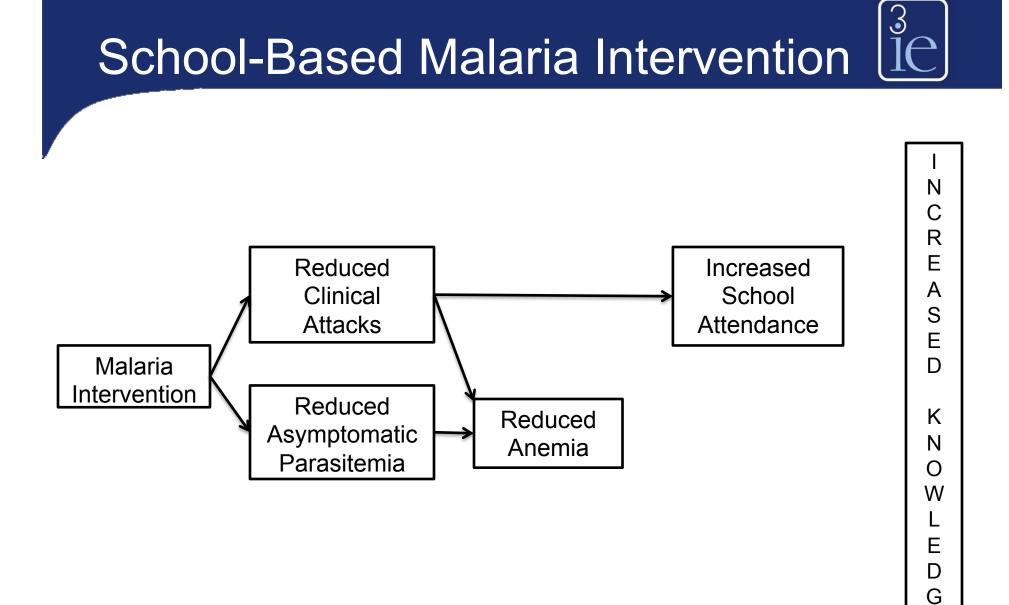
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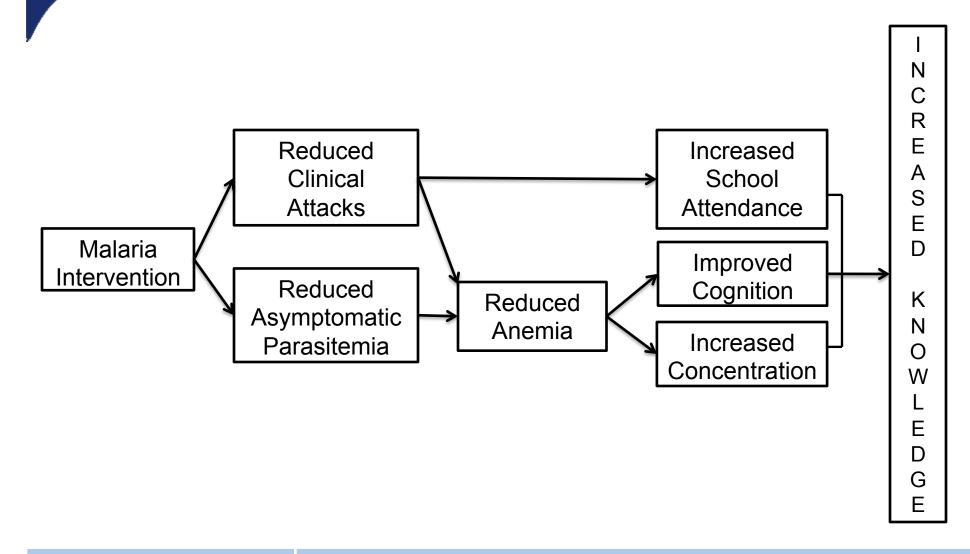
3. What intermediate steps lead to those outcomes?





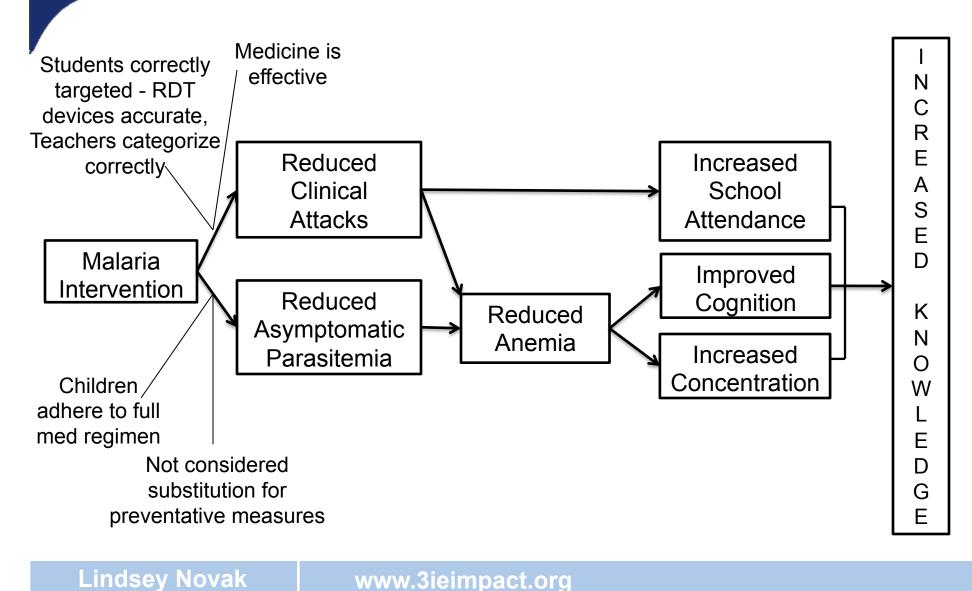


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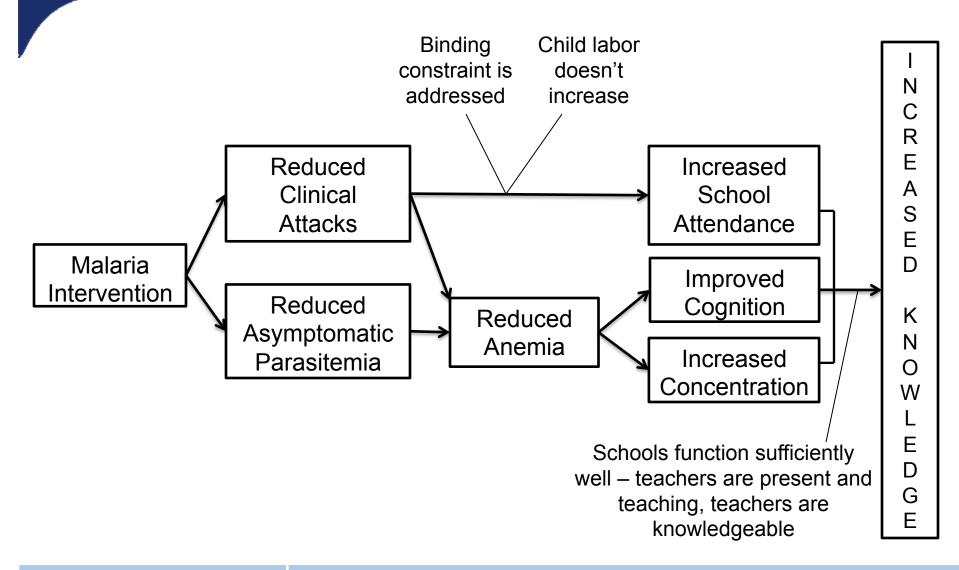


- 1. What outcomes do you want to achieve?
- 2. What program will induce those outcomes?
- 3. What pathways theoretically lead to those outcomes?
- 4. What assumptions are associated with each link in the causal chain?

3



3

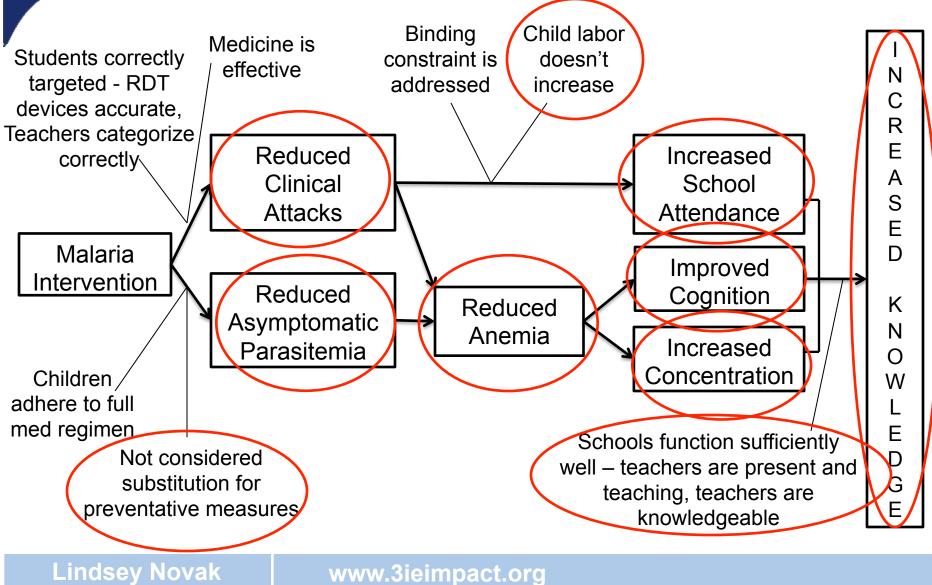


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- Outcomes and assumptions can be tested by:
  - Counterfactual analysis

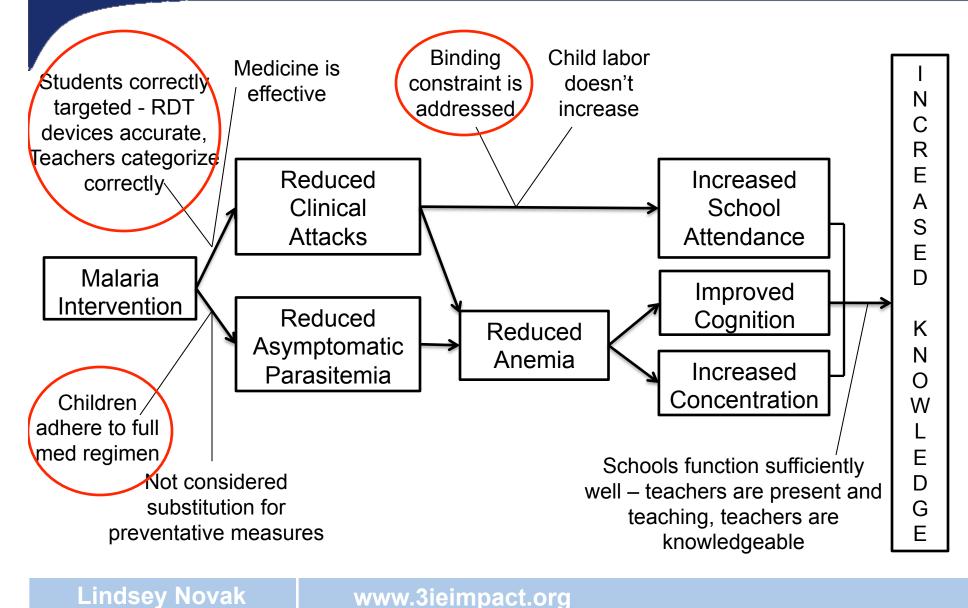






- Outcomes and assumptions can be tested by:
  - Counterfactual analysis
  - Factual analysis

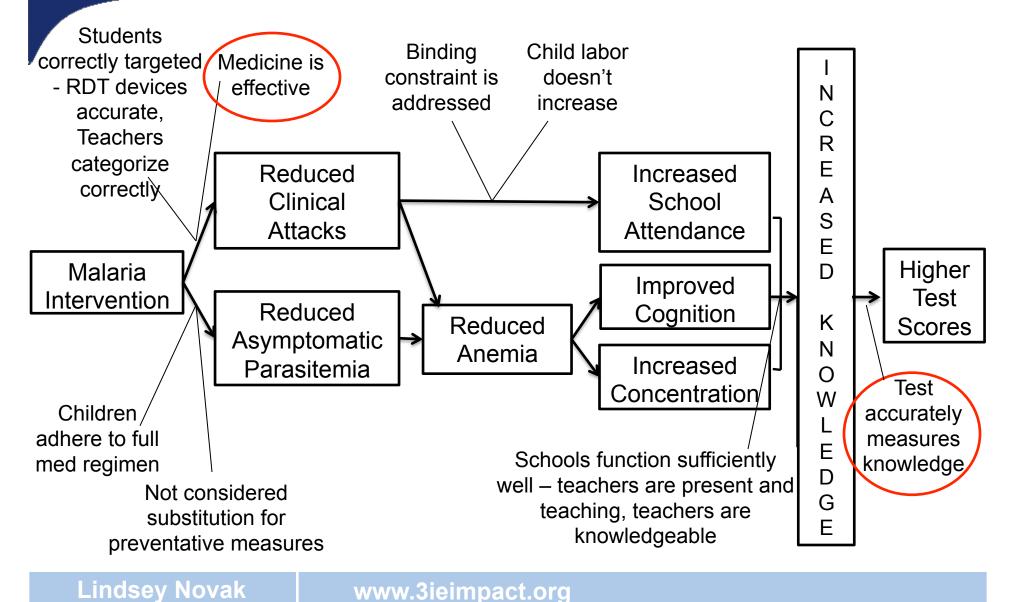






- Outcomes and assumptions can be tested by:
  - Counterfactual analysis
  - Factual analysis
  - Some outcomes and assumptions cannot be measured or tested





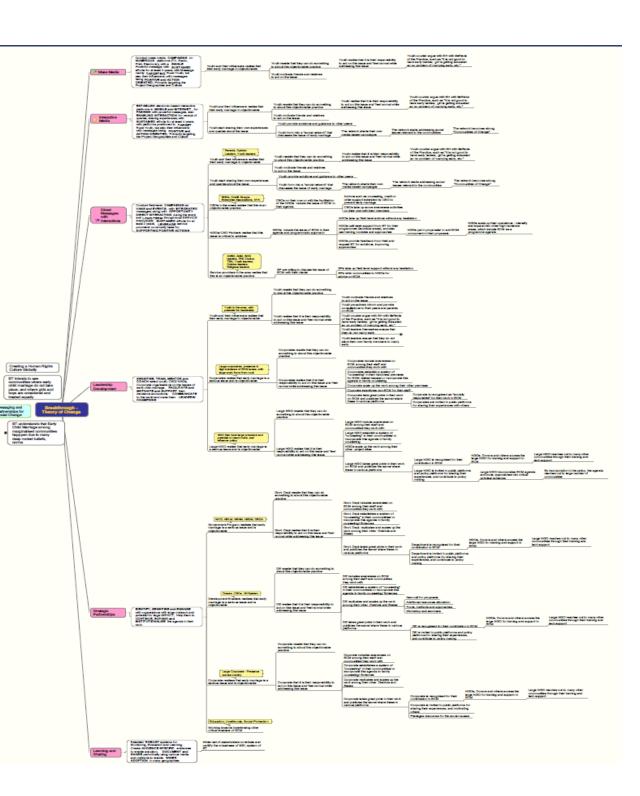
# Criticisms of Theory of Change $\begin{bmatrix} 3 \\ 1 \\ C \end{bmatrix}$

Over-simplify the program

Campaign Against Child Marriage in Bihar & Jharkhand

Breakthrough & Catalyst Management Services

**Lindsey Novak** 

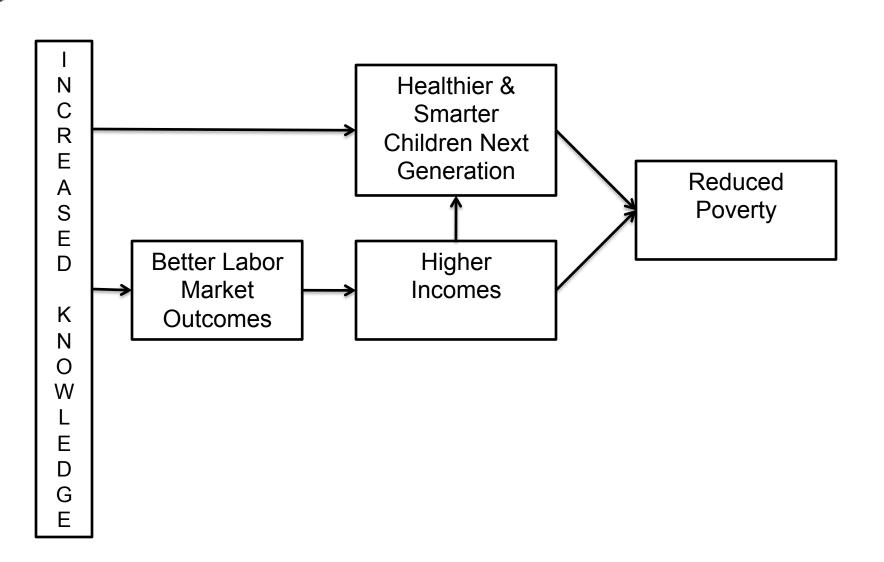


# Criticisms of Theory of Change

- Over-simplify the program
- Long-term effects not considered

### Long Term Effects

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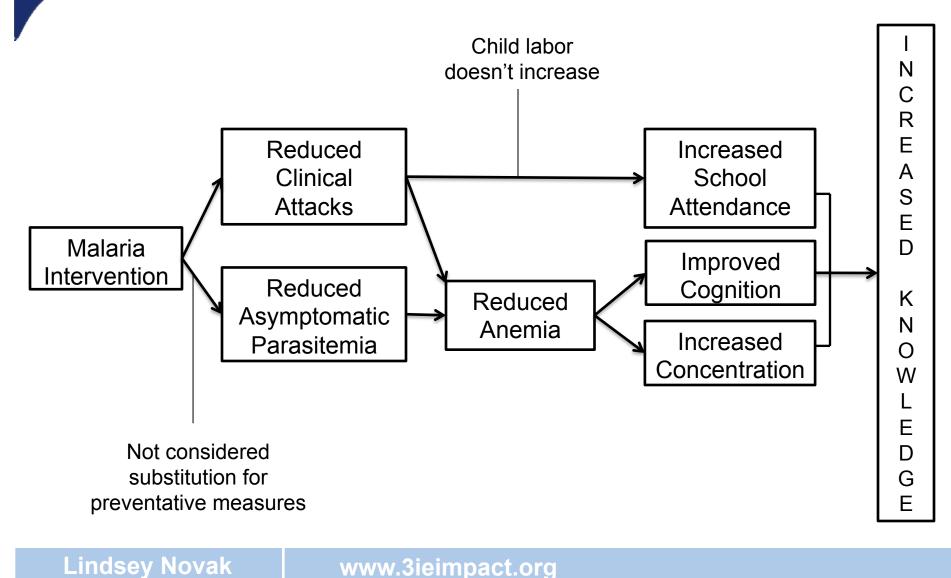


# Criticisms of Theory of Change $\begin{bmatrix} 3 \\ 1 \\ 1 \end{bmatrix}$

- Over-simplify the program
- Long-term effects not considered
- Unintended consequences not considered

### Unintended Consequences

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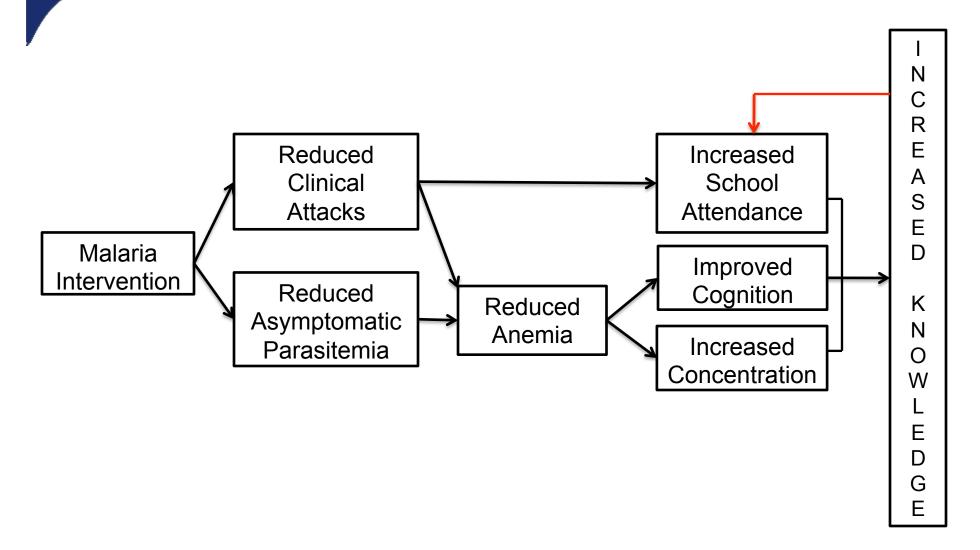


## Criticisms of Theory of Change $\begin{bmatrix} 3 \\ 1 \\ 1 \end{bmatrix}$

- Over-simplify the program
- Long-term effects not considered
- Unintended consequences not considered
- Does not consider that program to outcomes is not uni-directional

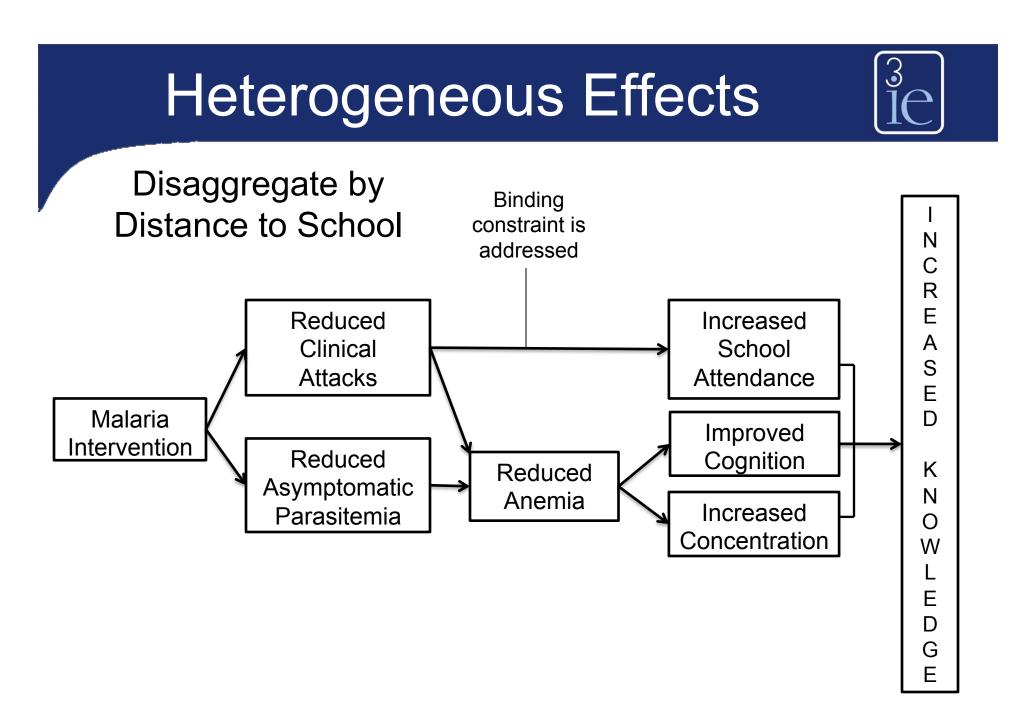






## Criticisms of Theory of Change $\begin{bmatrix} 3 \\ 1C \end{bmatrix}$

- Over-simplify the program
- Long-term effects not considered
- Unintended consequences not considered
- Does not consider that program to outcomes is not uni-directional
- Heterogeneous effects are not considered



### Timing



- What is the best time to create a theory of change?
  - During the program design
  - Before data collection
  - Before data analysis

### **Closing Remarks**



- Ultimate goal: Answer the "why?" question
- Identifies assumptions and creates testable hypotheses
- Identifies areas of potential weakness in the program
- Can be created for new and existing programs